




It Doesn't Grow on Trees

Office of Research and Sponsored Programs
Eastern Illinois University

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Tip #1

Good news
There is a lot of grant money out there.

Bad news
Most of it isn't available to you.

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Tip #2

Some grant opportunities are easy to find.

Some grant opportunities are hard to find.

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Tip #3

Academic success comes to those who think on a continuous scale.

Grant money comes to those who think on a discrete scale (units = \$)

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Tip #4

- Grant proposal ≠ Dissertation
- Grant proposal ≠ Journal article
- Grant proposal ≠ Book
- Grant proposal = Sales document

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Tip #5

Best training in proposal writing

Find a successful proposal.

Use it as a model.

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Tip #6

Grant money cannot be spent on just anything that advances your interests.

Sometimes there are strange rules.

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Tip #7

Dabbling is not very productive.

Consistent engagement is productive.

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