Name: Joe Sixpack                          Date: 2/15/2009
E #: 12900045                             Phone: 555-5555
Requested Director: xxxxxxxxxxx          Email: 6pack@eiu.edu
Course Title: International Business Communication Styles

Please attach a prospectus of the project that includes a description of what the project will entail and how you will be evaluated.

Please see attached proposal
Department of Communication
Request for Independent Study

Title:  *International Business Communication Styles*

Student:  Joe Sixpack

*Description of Study*

The study examines international business communication styles focusing on relations between American corporations and Japanese companies including such factors as value systems, negotiation and mediation processes, and management approaches.

*Rationale for Study*

There is currently no graduate study course in speech communication to afford me the opportunity to examine organizational communication in an international communication context comparing and contrasting Japanese and American corporate values systems, negotiation and mediation processes, and management approaches. I believe that this study is a very important part of my graduate study plan.

*Specific Goals and Objectives*

- Student examines international business communication styles.
- Student investigates the relations between American corporations and Japanese companies.
- Student compares and contrasts corporate value systems, negotiation and mediation processes and management approaches.

*Timetable*

<table>
<thead>
<tr>
<th>Weeks</th>
<th>Activity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Review readings and establish specific goals and research method with Dr. Bock</td>
</tr>
<tr>
<td>2</td>
<td>Continue reading</td>
</tr>
<tr>
<td>3</td>
<td>Continue reading</td>
</tr>
<tr>
<td>4</td>
<td>Present summaries of major readings and findings to Dr. Bock; reviewed by Drs. Borzi &amp; Parcells</td>
</tr>
<tr>
<td>Weeks</td>
<td>Activity</td>
</tr>
<tr>
<td>-------</td>
<td>----------</td>
</tr>
<tr>
<td>5</td>
<td>Begin organization of written research report</td>
</tr>
<tr>
<td>6</td>
<td>Continue writing research paper and meet with Dr. Bock</td>
</tr>
<tr>
<td>7</td>
<td>Prepare final draft of research paper; meet with Drs. Bock, Borzi, &amp; Parcells</td>
</tr>
<tr>
<td>8</td>
<td>Turn in completed research paper and conduct oral presentation and discussion with Drs. Xxxxxxx, yyyyyyy, and zzzzzzz.</td>
</tr>
</tbody>
</table>

**Methods of Evaluation**

The results of this study will be presented in a final paper at the end of the Summer 12010 6-week term to the study’s supervisor. An oral summary of the paper and a discussion about its results will be conducted by the study’s supervisor, Dr. Xxxxxxx, and to Drs. yyyyyyy, and zzzzzzz.

**References**


