### EASTERN ILLINOIS UNIVERSITY ALUMNI ASSOCIATION, INC. (A COMPONENT UNIT OF EASTERN ILLINOIS UNIVERSITY)

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2021 AND 2020



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# **INDEPENDENT AUDITORS' REPORT**

Board of Directors Eastern Illinois University Alumni Association, Inc. Charleston, Illinois

## **Report on the Financial Statements**

We have audited the accompanying financial statements of Eastern Illinois University Alumni Association, Inc., which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



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# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Eastern Illinois University Alumni Association, Inc. as of June 30, 2021 and 2020, and the results of its activities and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 4, 2021, on our consideration of Eastern Illinois University Alumni Association, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Eastern Illinois University Alumni Association, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Eastern Illinois University Alumni Association, Inc.'s internal control, Inc.'s internal control over financial control over financial reporting and compliance.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Peoria, Illinois October 4, 2021



## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors Eastern Illinois University Alumni Association, Inc. Charleston, Illinois

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Eastern Illinois University Alumni Association, Inc. which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 4, 2021.

## Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Eastern Illinois University Alumni Association, Inc.'s internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Eastern Illinois University Alumni Association, Inc.'s internal control. Accordingly, we do not express an opinion on the effectiveness of Eastern Illinois University Alumni Association, Inc.'s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Eastern Illinois University Alumni Association, Inc.'s financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Peoria, Illinois October 4, 2021

# EASTERN ILLINOIS UNIVERSITY ALUMNI ASSOCIATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

	2021	2020
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 199,165	\$ 68,219
Investments	2,553,860	2,221,348
Accounts Receivable	6,710	5,149
Prepaid Expenses Total Current Assets	<u> </u>	895
Total Current Assets	2,760,427	2,295,611
NONCURRENT ASSETS		
Accounts Receivable, Noncurrent Portion	13,790	9,500
Property and Equipment, Net of Accumulated Depreciation	137,314	142,281
Total Noncurrent Assets	151,104	151,781
Total Assets	<u>\$ 2,911,531</u>	\$ 2,447,392
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 3,960	\$ 8,204
Deferred Revenue	24,807	22,127
Total Liabilities	28,767	30,331
NET ASSETS		
Without Donor Restrictions	2,882,764	2,417,061
Total Net Assets	2,882,764	2,417,061
Total Liabilities and Net Assets	\$ 2,911,531	\$ 2,447,392

## EASTERN ILLINOIS UNIVERSITY ALUMNI ASSOCIATION, INC. STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2021 AND 2020

	Without Donor Restrictions			
	2021			2020
REVENUE, SUPPORT, AND GAINS				
Contributions	\$	2,075	\$	2,118
Membership Dues		71,835		52,775
Royalties		20,000		20,000
Investment Income, Net of Fees		62,079		60,623
Realized Gain (Loss) on Investments		26,754		(13,204)
Unrealized Gain on Investments		445,429		3,763
Service Contract With University		153,634		107,692
Other Operating Income		-		2,218
Total Revenue, Support, and Gains		781,806		235,985
EXPENSES				
Program Services		250,719		183,651
Management and General		65,384		60,008
Total Expenses	_	316,103		243,659
CHANGE IN NET ASSETS		465,703		(7,674)
Net Assets - Beginning of Year		2,417,061		2,424,735
NET ASSETS - END OF YEAR	\$	2,882,764	\$	2,417,061

## EASTERN ILLINOIS UNIVERSITY ALUMNI ASSOCIATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2021

	Program Services		Management and General		 Total
Scholarship Awards	\$	5,000	\$	-	\$ 5,000
Gifts/Grants to the University		77,870		-	77,870
Personnel Services		109,619		45,515	155,134
Printing		16,254		92	16,346
Postage, Telephone, and Supplies		8,828		785	9,613
Professional Fees		-		10,675	10,675
Meetings and Travel		17,064		20	17,084
Insurance		1,617		2,312	3,929
Bank Fees		-		548	548
Building Repairs and Maintenance		10,171		4,766	14,937
Depreciation		4,296		671	 4,967
Total Expenses by Function	\$	250,719	\$	65,384	\$ 316,103
Functional Expense Percentage		79.3%		20.7%	 100.0%

## EASTERN ILLINOIS UNIVERSITY ALUMNI ASSOCIATION, INC. STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

	Program Management Services and General		•		Total	
Scholarship Awards Gifts/Grants to the University	\$ 5,000 37,520	\$	-	\$	5,000 37,520	
Personnel Services	77,442		31,857		109,299	
Printing	17,068		100		17,168	
Postage, Telephone, and Supplies	8,069		1,210		9,279	
Professional Fees	-		9,701		9,701	
Meetings and Travel	30,693		8,615		39,308	
Insurance	1,629		2,824		4,453	
Bank Fees	-		763		763	
Building Repairs and Maintenance	1,894		4,307		6,201	
Depreciation	 4,336		631		4,967	
Total Expenses by Function	\$ 183,651	\$	60,008	\$	243,659	
Functional Expense Percentage	 75.4%		24.6%		100.0%	

## EASTERN ILLINOIS UNIVERSITY ALUMNI ASSOCIATION, INC. STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2021 AND 2020

	2021			2020	
CASH FLOWS FROM OPERATING ACTIVITIES					
Membership Dues	\$	68,664	\$	49,950	
Gifts		2,075		2,118	
Royalties		20,000		20,000	
Other Receipts		-		2,218	
Payments of Scholarships and Grants/Awards to Others		(82,870)		(42,520)	
Payments to Supplies and Vendors		(78,673)		(92,003)	
Net Cash Used by Operating Activities		(70,804)		(60,237)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Interest on Investments		62,079		60,623	
Proceeds from Investments Sold		413,891		1,121,537	
Purchase of Investments		(274,220)		(1,080,567)	
Net Cash Provided by Investing Activities		201,750		101,593	
		100.010		44.050	
NET CHANGE IN CASH AND CASH EQUIVALENTS		130,946		41,356	
Cash and Cash Equivalents - Beginning of Year		68,219		26,863	
CASH AND CASH EQUIVALENTS - END OF YEAR	\$	199,165	\$	68,219	
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH					
USED BY OPERATING ACTIVITIES					
Change in Net Assets	\$	465,703	\$	(7,674)	
Adjustments to Reconcile Change in Net Assets to Net Cash					
Used by Operating Activities:					
Depreciation		4,967		4,967	
Realized (Gain) Loss on Sale of Investments		(26,754)		13,204	
Unrealized Gain on Sale of Investments		(445,429)		(3,763)	
Investment Income, Net of Fees		(62,079)		(60,623)	
Change in Assets and Liabilities:					
Accounts Receivable		(5,851)		(3,349)	
Prepaid Expenses		203		477	
Accounts Payable		(4,244)		(4,000)	
Deferred Revenue		2,680		524	
Net Cash Used by Operating Activities	\$	(70,804)	\$	(60,237)	

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Activities

The Eastern Illinois University Alumni Association, Inc. (the Association), located in Charleston, Illinois, was incorporated under the laws of the state of Illinois as a nonprofit organization. The primary function of the Association is to support and foster the overall mission of the Eastern Illinois University by inspiring the loyalty and commitment of all alumni. The Association is supported primarily through membership dues, royalty income, and the service contract with Eastern Illinois University.

## Financial Reporting Entity

The Association is a component unit of Eastern Illinois University, and the Association's financial statements are also included as part of Eastern Illinois University's financial statements and the state of Illinois Comprehensive Annual Financial Report.

## **Basis of Presentation**

The financial statement presentation follows Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 958 *Not-for-Profit Entities*. Under FASB ASC 958, the Association is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. Net assets with donor restrictions can be temporary in nature, which includes contributed net assets for which donor-imposed time and/or purpose restrictions have not been met. Other donor-imposed restrictions are permanent in nature, which includes contributed net assets which require, by donor restriction, that the corpus be invested in perpetuity and only the income be made available for program operations in accordance with donor restrictions. For the years ended June 30, 2021 and 2020, no net assets with donor restrictions existed.

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid investments (including restricted assets) with a maturity of three months or less when purchased to be cash equivalents.

### **Investments**

Investments are comprised of mutual funds. Unrealized gains and losses are included in the change in net assets.

The Association follows FASB ASC 820-10 *Fair Value Measurements*, which provides a framework for measuring fair value under accounting principles generally accepted in the United States of America. FASB ASC 820-10 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### **Investments (Continued)**

FASB ASC 820-10 requires that valuation techniques maximize the use of observable inputs and minimize the use of unobservable inputs. FASB ASC 820-10 also establishes a fair value hierarchy, which prioritizes the valuation inputs into three broad levels as described below.

*Level 1* – Inputs to the valuation methodology derived from unadjusted quoted prices for identical assets or liabilities in active markets.

*Level 2* – Other observable inputs including quoted prices for similar assets or liabilities in active or inactive markets, and inputs that are principally derived from or corroborated by observable market data by correlation or other means.

*Level 3* – Inputs to the valuation methodology which are unobservable and significant to the fair value measurements. These inputs are only used when Level 1 or Level 2 inputs are not available.

### Accounts Receivable

The Association records uncollateralized amounts owed on installment membership as receivables. It has adjusted these receivables for all known uncollectible accounts and no allowance for bad debts is considered necessary at June 30, 2021 and 2020.

### Revenue Recognition

Revenue from contracts with customers is recognized when the services are performed in an amount that reflects the consideration expected to be received in exchange for these services.

The timing of revenue recognition, billings, and cash collections can result in receivables, contract assets, and contract liabilities. Accounts receivable are recorded when the right to consideration becomes unconditional and are presented separately in the statements of financial position. The Association does not have significant contract assets as of June 30, 2021 and 2020. Contract liabilities, which relate to amounts that are received as of June 30, 2021 and 2020, prior to a portion of the membership period, were \$24,807 and \$22,127, respectively, and are included in deferred revenue on the statements of financial position.

The following describes the Association's significant revenue streams:

#### Contributions

Contributions received are recognized as net assets without or with donor restrictions, depending on the absence or existence and nature of any donor-imposed restrictions.

#### Royalties

The Association receives royalty revenue annually based on an annual contract that allows USI Affinity to use the Association's name in promoting it to the Association members. The revenue amount is based on competition and is a constantly changing environment and is recorded when received.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Revenue Recognition (Continued)

### Service Contract with University

The Association has an agreement with Eastern Illinois University (University) to coordinate the University's alumni activities. The University provides the Association with in-kind services in an amount not to exceed the Association's cost of coordinating these activities.

## Membership Dues

Membership revenue is recognized during the time when the membership term falls. The remaining membership revenue is deferred and then recognized in the fiscal year for which that period of the membership term falls.

## Income Taxes

The Association is a nonprofit corporation and is exempt from income taxes under Section 501(c)3 of the Internal Revenue Code and has been determined not to be a private foundation.

## Accounting for Uncertain Tax Positions

The Association accounts for uncertainty in income taxes in accordance with FASB ASC 740-10 *Accounting for Uncertainty in Income Taxes*. FASB ASC 740-10 provides guidance for the financial statement recognition, measurement and disclosure of tax positions when it is more likely than not that the positions will be sustained upon examination of tax authorities.

The Association files informational returns in the U.S. federal jurisdiction and the state of Illinois. The Association's federal and state informational returns are subject to possible examination by the regulatory authorities until the related statutes of limitations on those information returns have expired. In general, both the federal informational return and state informational return have three-year statutes of limitations. The Association is not currently subject to an examination of the Association's informational returns by these regulatory authorities. As of June 30, 2021, the Association has no unrecognized tax benefits.

## Property and Equipment

Property and equipment are recorded at cost at the date of acquisition, or fair value at the date of donation in the case of gifts. For equipment, the Association's capitalization policy includes all items with a unit cost of \$500 or more and for land, buildings, and improvements its capitalization policy is \$5,000 or more. Renovations to buildings and equipment that significantly increase the value or extend the useful life of the asset are capitalized. Routine repairs and maintenance are charged to operating expense in the year in which the expense was incurred. Depreciation is computed using the straight-line method over the estimated useful lives of the assets, generally 50 years for buildings, 15 to 25 years for land improvements and building improvements, and 4 to 7 years for equipment.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Impairment of Long-Lived Assets

The Association reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or fair value less costs to sell.

## **Functional Expense Allocation**

The financial statements report certain categories of expenses that are attributable to program or supporting functions of the Association. The Association uses a percentage of time spent on the direct conduct or supervision of programs that fulfill the Association's mission compared to the time spent on administrative duties to allocate salaries. Depreciation and insurance expenses are allocated based on the percentage of the employee's time spent on the direct conduct or supervision of program services. All other program and supporting service allocations are determined by management on an equitable basis.

### Subsequent Events

Management has considered subsequent events occurring through October 4, 2021, which is the date these financial statements were available to be issued. Management believes no such events require any additional disclosures.

## NOTE 2 CONCENTRATION OF CREDIT RISK

At June 30, 2021 and 2020, the carrying amount of the Association's cash deposits was \$199,165 and \$68,219, respectively. The cash deposits are held with the Eastern Illinois University, with the majority of the cash balances being held with The Illinois Funds. Investments in The Illinois Funds, a money market pool created by the Illinois State Legislature under the control of the Illinois State Treasurer, is reported at \$1 per share value, which equals the Association's fair value of the pool.

### NOTE 3 INVESTMENTS

The Association's board of directors takes oversight of the Association's investment policy. Investments shown below were measured at fair value as described in Note 1. The policy is structured to provide guidance to external managers as they strive to meet the Association's goals. They seek to limit the overall level of risk commensurate with the chosen policy asset allocation. The Association has no legal or contractual restrictions on the type of investments it purchases. On the statements of activities, investment income is netted with investment fees.

	 Cost	Cost Fair Value		 Level 1
<u>June 30, 2021</u> Equity Mutual Funds Bond Mutual Funds	\$ 1,076,934 911,291	\$	1,604,009 949,851	\$ 1,604,009 949,851
Total Investments	\$ 1,988,225	\$	2,553,860	\$ 2,553,860
<u>June 30, 2020</u> Equity Mutual Funds Bond Mutual Funds	\$ 1,158,928 971,467	\$	1,234,811 986,537	\$ 1,234,811 986,537
Total Investments	\$ 2,130,395	\$	2,221,348	\$ 2,221,348

The following schedule summarized the investment return and its classification in the statements of activities for the years ended June 30, 2021 and 2020:

	Without Donor Restrictions				
		2021	2020		
Investment Income	\$	75,158	\$	72,722	
Investment Fees		(13,079)		(12,099)	
Realized Gains (Loss)		26,754		(13,204)	
Unrealized Gains		445,429		3,763	
Total Investment Return	\$	534,262	\$	51,182	

## NOTE 4 LIQUIDITY

The Association had \$2,759,735 and \$2,294,716 of financial assets available within one year of the balance sheet as of June 30, 2021 and 2020, respectively. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. The Association invests cash in excess of daily requirements in various short-term investments.

The Association's financial assets available within one year of the balance sheet date for general expenditure are as follows:

	 2021	2020		
Cash and Cash Equivalents	\$ 199,165	\$	68,219	
Accounts Receivable, Current Portion	6,710		5,149	
Short-Term Investments	 2,553,860		2,221,348	
Total	\$ 2,759,735	\$	2,294,716	

## NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment at June 30, 2021, was as follows:

	Beginning of Year	Additions	Additions Disposals	
Property and Equipment Not Being Depreciated:	\$ 33.357	¢	¢	\$ 33.357
Land Other Depreciable Property and Equipment:	۵ 33,35 <i>1</i>	\$-	\$-	\$ 33,357
Buildings and Improvements	244,492	-	-	244,492
Total Property and Equipment Being				
Depreciated	244,492	-	-	244,492
Less: Accumulated Depreciation for:				
Buildings and Improvements	135,568	4,967		140,535
Total Accumulated Depreciation	135,568	4,967		140,535
Property and Equipment Being				
Depreciated, Net	108,924	(4,967)		103,957
Total Property and Equipment, Net	\$ 142,281	\$ (4,967)	<u>\$ -</u>	\$ 137,314

Depreciation expense for the year ended June 30, 2021 was \$4,967.

# NOTE 5 PROPERTY AND EQUIPMENT (CONTINUED)

Property and equipment at June 30, 2020, was as follows:

	Beginning of Year	Additions	Disposals	End of Year
Property and Equipment Not Being Depreciated:				
Land	\$ 33,357	\$-	\$-	\$ 33,357
Other Depreciable Property and Equipment:				
Buildings and Improvements	244,492	-	-	244,492
Equipment	6,748	-	6,748	-
Total Property and Equipment Being				
Depreciated	251,240	-	6,748	244,492
Less: Accumulated Depreciation for:				
Buildings and Improvements	130,601	4,967	-	135,568
Equipment	6,748	-	6,748	-
Total Accumulated Depreciation	137,349	4,967	6,748	135,568
Property and Equipment Being			· · · · · ·	
Depreciated, Net	113,891	(4,967)		108,924
Total Property and Equipment, Net	\$ 147,248	\$ (4,967)	<u>\$ -</u>	\$ 142,281

Depreciation expense for the year ended June 30, 2020, was \$4,967.

## NOTE 6 SIGNIFICANT TRANSACTIONS WITH THE PRIMARY GOVERNMENT

During the years ended June 30, 2021 and 2020, the Association had an agreement with Eastern Illinois University (University) to coordinate the University's alumni activities. The University agreed to provide the Association with money or in-kind services in an amount not to exceed the Association's cost of coordinating these activities. The Association has also agreed to pay the University for all facilities, services, and resources used. The payment is to be either in the form of money or its equivalent in services or resources.

In fulfilling its fiscal years 2021 and 2020 contracts with the University, the Association incurred \$162,469 and \$135,967, respectively, in total paid expenses, which include gifts/grants without donor restrictions of \$82,870 and \$42,250 respectively, paid to the University. In addition, the University provided in-kind support in the form of personnel and office space valued at \$153,634 and \$107,692 for the years ended June 30, 2021 and 2020, respectively. This information is shown as revenue under the caption of Service Contract with the University, and expenses are allocated between Program Service and Management and General captions on the statements of activities. In addition, the Association provided the use of its facilities at no charge to the University for both years. The value of the facilities was \$51,510 and \$52,729 for the years ended June 30, 2021 and 2020, respectively. The value of the facilities is not reflected in the financial statements.

### NOTE 7 ROYALTIES

The Association has an agreement with an insurance company to provide products to alumni during fiscal years 2021 and 2020. In fiscal years 2021 and 2020, the Association received \$20,000 in royalties from USI Affinity.

## NOTE 8 RISKS AND UNCERTAINTIES

The World Health Organization has declared the spread of Coronavirus Disease (COVID-19) a worldwide pandemic. The COVID-19 pandemic is having significant effects on global markets, supply chains, businesses, and communities. Specific to the Association, COVID-19 may impact various parts of its future operations and financial results. Management believes the Association is taking appropriate actions to mitigate the negative impact.